



The Annual Golf Outing is a first-class event.

HRACRE IS “TIME WELL SPENT”

Time is at a premium today, but for men and women involved in the commercial real estate industry, hours devoted to networking and advancement is time well spent. The Hampton Roads Association for Commercial Real Estate (HRACRE) has grown dramatically because it consistently meets the needs of its members to:

- Collaborate with other professionals through the presentation of stimulating programs, including luncheons with informative speakers as well as annual social, educational and fund-raising events.
- Be aware of proposed changes in government policy that could impact our clients and livelihood.
- Receive recognition for achievements and acquire professional skills.
- Learn about development opportunities throughout Hampton Roads.



Left to right: Jeremy Starkey (Immediate Past President), Ken Rodman (Secretary/Treasurer), Chris Aebel (President-elect), and Bob Orlando (2017 President).

JOINING HRACRE IS SMART, WHETHER YOU LIVE OR WORK ON THE SOUTHSIDE OR PENINSULA.

Most HRACRE members have clients, manage properties or develop land across the region, from Williamsburg to Suffolk to Virginia Beach. That is why smart professionals join HRACRE, become active on committees and attend monthly programs, which are held in convenient and attractive venues throughout the region. Membership dues are based on the number of HRACRE members from your company. Please call if you need a membership form, or complete the membership form online at www.hracre.org, where you can also see a calendar of upcoming events.



The HRACRE Excellence in Development Design Awards Program is held annually to identify and encourage excellence in development design in the Hampton Roads real estate community.



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Hampton Roads Association
for Commercial Real Estate

JOINING IS JUST THE BEGINNING

“HRACRE holds extremely worthwhile meetings and provides essential information to keep its members operating at their best potential.”

CHARLES WORNOM
President, The Abbitt Group

“HRACRE offers the perfect mix of commercial real estate professionals. I have never left an HRACRE function and not made a new friend or a potential client. I look forward to the continued opportunities that arise from being involved in such a professional and successful organization.”

NANCY GOSSETT DOVE,
MAI, SRA
*Managing Director,
Valbridge Property Advisors |
Axial Advisory Group*

www.hracre.org

HRACRE MEMBERS . . .

. . . SPAN THE FIELD OF COMMERCIAL REAL ESTATE!

HRACRE is made up of individuals, companies and other organizations that are involved in the daily business of commercial real estate and economic development. **Membership categories:**

Accountants
Appraisers
Architects/Interior Designers
Attorneys
Brokers
Building Forensics
Carpet/Floor Periodic Cleaning
Contractors
Design-Build
Developers
Economic Development/Municipal
Electrical
Emergency Response Services
Energy Finance
Engineers
Engineers-Civil
Engineers-Geotechnical
Engineers-Structural
Engineers-Traffic
Environmental
Finance
Fire & Water Restoration
Fire Protection
Government Affairs/Consulting
HVAC
Industry Support
Insurance
Janitorial
Landscape Architects
Landscape Services
Marketing
Media
MEP Engineers
Office Furniture
Photography
Property Managers
Real Estate Investment Partners
Security
Surveyors
Technology
Warehousing & Logistics

. . . ARE CONNECTED, PROTECTED AND INFORMED!

HRACRE's **online membership directory** is a valuable resource for professional collaboration and services. The organization also publishes newsletters each year that include valuable information on upcoming programs and legislative issues as well as news about members and advice from accountants, attorneys and other professionals.

In addition, HRACRE and its counterpart organizations in Central and Northern Virginia comprise VACRE, the Virginia Association for Commercial Real Estate, which provides critical lobbying activities during General Assembly sessions held each winter in Richmond.

Networking Events

Luncheon Programs

Oyster Roast

Golf Outing

Mix & Mingle

Beach Bash

Excellence in Development Design Awards Program

Holiday Party

HRACRE is the largest multi-discipline commercial real estate organization in Hampton Roads, with approximately 550 industry professional members.



. . . ENJOY MANY BENEFITS!

Enhance your company's image:

- Gain name recognition by sponsoring programs and events.
- Participate in joint events with other commercial real estate organizations for professional development.
- Advertise in the online membership directory, newsletter, website, and at events.
- Get your projects recognized through participation in the Excellence in Development Design Awards Program.
- Network at luncheons and annual events.
- Get published in the newsletter that is distributed to members and other industry professionals.

Develop your leadership skills:

- Serve on any of our 12 active committees.
- Participate in educational programs.
- Be the first to meet and assist new members at quarterly new member orientations.

Influence your industry's regulatory environment:

- Support VACRE's lobbyist in Richmond (VACRE is a consortium of major commercial real estate organizations in the Commonwealth).
- Receive legislative updates and calls to action.
- Participate in industry comment forums on legislation.
- Support favorable legislation and legislators through the Commercial Development PAC.

Utilize member services:

- Enjoy member discounts for all HRACRE events.
- Full-time lobbyist at the General Assembly in Richmond advances HRACRE's positions.
- Digital membership contact information available only to members.
- Locate key people through the online membership directory.

Committees

Communications

Excellence in Development Design Awards

Golf Outing

Holiday Party

Intern Program

Beach Bash

Legislative

Local Affairs

Membership

Mix & Mingle

Oyster Roast

Programs